



Executive Summary & Pro Forma

Over 100 NAABB Certified Brokerages Sold

NAABB Certified Brokerages are owned and operated by current and former business sellers and buyers whom have had past issues with business brokers and decided to broker businesses his or her self.

Licensed Territories by Area Code (s)

This NAABB Certified Brokerage territory is being sold at cost without consideration given to past listings and / or success. During the consultation ask us about the history of this territory.

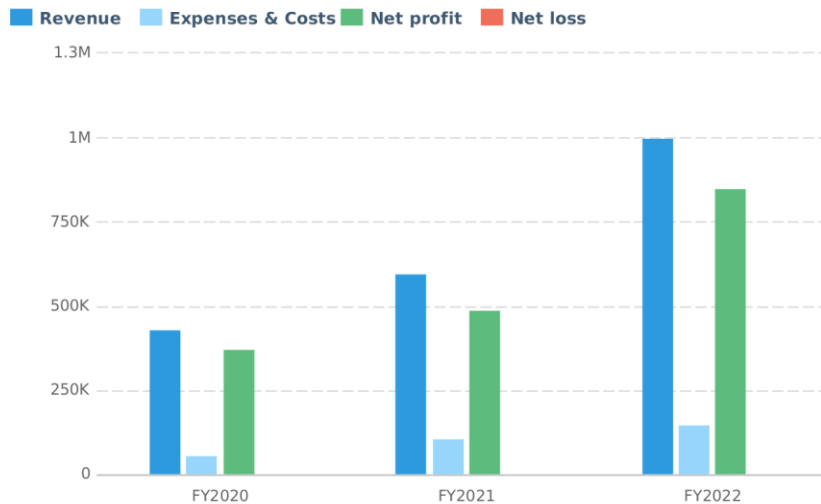
The North American Alliance of Businesses Brokers (NAABB) is a business brokerage services firm that has been providing business broker careers and services since 2001. The North American Alliance of Business Brokers (NAABB) offers a protected turnkey business brokerage territory for sale in the USA and Canada that provides advanced training, support and leads development. NAABB provides industry certification (NAABB Certified Broker) as well as exclusive licensing to Envoyz, the industry's first and only app and social media platform connecting business sellers with business buyers. All NAABB Certified Brokers have a social media, digital media and sales manager built into their territory.

A sampling of what is included in the territory price...

- Unlimited ongoing seller leads development without cold calling
- Unlimited buyer leads development and business for sale postings
- Three-day training in your home area with Scott Radin & Kathy Schmeltzer
- Comprehensive support (including mobile app) and ongoing training
- Exclusive rights to the Envoyz app in your territory (www.envoyzbusiness.com)
- Prequalification and financing of business buyers (www.acquirion.com)
- Access to 2,500+ professional buyers of bigger businesses (www.pbbn.biz)
- Inclusion in The Market Share Acquisition Group (www.marketshareacquisition.com)
- Web site development and optimization (two web sites)
- Social media platform design and management
- Digital media platform development and press release distribution
- Video design and development
- YouTube Channel platform and YouTube TV inclusion
- Podcast development and management
- Yearly conference (April 26-27 2019 in Biloxi MS)

Incredible first year income potential...

- Exceed \$300,000 following simple objectives and goals
- NAABB will guarantee you \$200,000 first 12 months
- If you do not reach \$200,000 then NAABB makes up the difference



NAABB has a 100% success rate for those following the processes and systems outlined in training. We will not let you fail, only you can fail yourself.

The North American Alliance of Business Brokers

- Founder / Owner / President: Scott Radin
- Formed in 2001 as Sole Proprietorship under A.S. Radin & Associates (Erie County NY)
- Rebranded in 2011 as North American Alliance of Business Brokers
- North American Alliance of Business Brokers LLC
- Envoyz copyright and trademark pending 2018

Legal or civil complaints / actions

- No judiciary action has ever been granted in any court of law
- No complaints have ever been filed in any State Attorney General's Office
- No complaints have ever been filed with the FTC or FCC
- A+ Rating as an accredited member of the Better Business Bureau as A.S. Radin & Associates.

Full disclosure of extortion attempt on Scott Radin many years ago.

NAABB Founder / President Scott Radin was the victim of an online extortion attempt in 2009-2011 that can still be found online on known collusion site ripoffreport.com. This extortion attempt by one individual using many pseudonyms was the result of the attacker's inability to collect money from a former business broker associate of Scott Radin. The attack can still be found online because close to 1,000 people a week search Scott Radin and his businesses feeding right into Google's algorithms of unique searches and visitors. Scott now counsels similar victims at www.udog.net.

BROKERAGE FOR SALE PRICE

Pricing Structure (USD) - \$20,000

Payment can be made by check or wire transfer.

100% unsecured financing at great rates are available at www.acquirion.com

The purchase price includes...

- Broker Prep training in advance of training and done online
- Three-day training in your home area with Scott Radin & Kathy Schmeltzer
- Training suite or conference room for training
- 12 - 15 marketing blasts resulting in an average of 12 leads per campaign
- Web site development (two web sites)
- Social media platform design
- Digital media platform development
- App platform (Envoyz)
- Intellectual property rights
- Video design and development
- YouTube Channel platform
- YouTube TV inclusion
- Press releases announcing your arrival
- Ongoing online training
- Exclusivity rights to California outlined herein
- Yearly conference
- Money back guarantees

BROKERAGE FOR SALE ROYALTIES

NAABB Splits

Royalties: 15% of gross commissions collected reducing to 10% in perpetuity after \$10,000 in splits to NAABB.

- Covers ongoing buyer marketing & leads development
- Covers all support systems
- Covers ongoing social media / digital media development

Renewal

There are no renewal fees

THE INDUSTRY

A business broker is hired by a business owner to sell his or her business in a confidential manner to qualified business buyers. The confidential process is the #1 reason business owners need a business broker because a public sale would destroy the business.

- Employees would look for another job
- Customers would look for alternatives
- Competition would use it as a competitive advantage

These are just a few of many reasons a confidential sale is necessary. In addition, this is not a real estate career because business brokers sell the assets and goodwill not the property. Business brokers are much more involved with their clients than real estate professionals are with their clients, so a business broker's commission is generally 10x that of a real estate broker / agent. The average NAABB commission is \$52,000 on the sale of quality businesses.

There is no other business brokerage career opportunity that comes remotely close to the ongoing services that NAABB offers. A new NAABB Certified Broker can easily exceed \$300,000 per year by meeting simple goals and following our processes. And there is unlimited potential to increase yearly income from there. Business sellers pay a premium to be represented by a highly trained NAABB professional who will sell the business seller's business in a confidential manner to qualified business buyers.

NAABB FUTURE

The North American Alliance of Business Brokers has been and will continue to be the business brokering industry's pioneer by leading the way into the future. In the summer of 2018 we will be launching the industry's first and only app / social media platform in Envoyz and in the fall of 2018 we will be introducing the industry's first service flipping distressed businesses.

NAABB is currently working on achieving or goal of 100% USA coverage but that is just the beginning. The Canadian market is beginning to take shape and the initial planning is in place to expand into the U.K., Australia / New Zealand and South Africa. NAABB will truly become a global enterprise without ever losing sight of the strong NAABB Brokers that made it happen.

COMPETITION

There is no close competition to a NAABB Certified Broker. The main stream business broker operates like a real estate clearinghouse taking as many businesses as they can with hope a few of them will sell. A NAABB Certified Broker is selective with whom they represent and only represent businesses they feel strongly that they can sell. The NAABB way also creates a huge referral pipeline of business owners not happy with the competition's business model.

NAABB MISSION

The business brokering industry in general has a negative reputation that is deserved because of the unethical criminals that get into it trying to make a quick buck. NAABB recognizes this negative stigma and has a clear set mission to clean up the industry one territory at a time.

REGULATIONS

Proper real estate licensing is required in CA / FL / MN / ON / WI even though real estate is not part of the sale. All other states and provinces do not have specific licensing regulations. NAABB can assist you to hang your sales agent license with a real estate broker.

Contrary to reports on the Internet by franchises, networks and organizations that there are many states requiring a real estate license, these reports assume real estate is made part of the sale. NAABB Certified Brokers do not sell real estate in any way, shape or form including transfers of a lease.

THE TRAINING

The brokerage territory for sale includes comprehensive training with the corporate partners Scott Radin and Kathy Schmeltzer. The training is conducted in two parts. The first part is completed in advance of training and part two is a comprehensive three day 1-on-1 training held in a hotel suite in your territory near you. The training is interactive and includes a complete video library to fall back on after training.

Each day consists of five hours training (not including breaks) and can start at either 10:00 AM or 12:00 PM based on your schedule.

Day One:

- Introductions
- Overview
- Understanding Business Sellers
- Finding Business Sellers / Seller Marketing
- Seller Interview and Presentation
- Business Market Valuation

- The Listing Agreement
- Preparing the Business Listing Summary

Day Two

- The Seller Process From Beginning Until to Closing
- The Closing and Getting Paid
- Comprehensive Review of Questions Buyers Have for Seller
- Business Seller Objections
- Business Seller Push Back
- Story Time About Your Competition (back by popular demand)

Day Three

- Understanding Business Buyers
- Finding Business Buyers / Buyer Marketing
- Buyer Interview / Qualification ? Non Disclosure Agreement
- Buyer Process (most important subject of them all)
- Buyer Objections
- Buyer Push Back
- Q&A and Prepping For Launch
- Graduation / Certification

SUPPORT

The brokerage territory for sale includes comprehensive support systems. The support systems are provided by NAABB corporate, NAABB Admirals and NAABB peer groups formed during the NAABB yearly conference.

- NAABB Certified Broker designation
- Access to full training visuals used in training (in video format)
- Live support by NAABB
- Work with an existing NAABB broker mentor
- Dedicated private support site and mobile app
- Mobile compatible and optimized stand-alone web site
- Ability to attend any future training session
- Annual conference (April 2019)
- Access to new products and services
- Complete library of templates & contracts with updates
- Reference for your brokerage if requested by a seller
- A support team Interim all business components

- Business Process Reengineering Analysis
- Office Management Analysis
- CRM software

Target Market

The brokerage territory for sale includes our proprietary NO COLD CALLING techniques. NAABB does not cold call or canvass for many reasons including that it can be counterproductive and break confidentiality right there and then. We have unique and proprietary marketing systems to generate 10-15 business seller leads per campaign run. These marketing campaigns can be run every other week with 3-5 days advanced notice.

NAABB has a bonus system based on success that will fund future marketing campaigns.

There are multiple processes that we can use that are considered proprietary to NAABB. All you need to know is that the leads are constant and contact the NAABB Certified Broker directly to set up a meeting.

Indirect marketing that will fill your pipeline...

- Envoyz app / social media platform
- Referrals from clients / attorneys / accountants / realtors
- Multiple optimized web sites
- 100 nationally optimized industry web sites
- Video library in NAABB's YouTube Channel and YouTube TV
- Podcast library of recorded and live podcasts
- Digital / press release distribution
- Becoming local media's source

This is all handled by NAABB's Social Media and Digital Media departments.

Competition

BUYER LEADS DEVELOPMENT

The brokerage territory for sale includes buyer leads development for the life of your contract with us. We post and maintain your business for sale listings in hundreds of places where buyers will go to find a business for sale and it's all covered by NAABB. We know how to target business buyers. There are multiple processes that we can use that are considered proprietary to NAABB. All you need to know is that the leads are constant and contact the NAABB Certified Broker directly to learn more about the business (s) for sale of interest.

Indirect marketing that will fill your buyer pipeline...

- Envoyz app / social media platform
- Referrals from clients / attorneys / accountants / realtors
- Multiple optimized web sites
- 100 nationally optimized industry web sites
- Video library in NAABB's YouTube Channel and YouTube TV
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NAABB GUARANTEES

Service Guarantee – NAABB will refund your fee immediately if we fail to provide all of the services outlined here and shown on the territory agreement.

Resale Guarantee – NAABB will buy back the territory at any time within the first three months if it is not working for you. This reduces the risk and your buy-back.

Income Guarantee – NAABB will guarantee that you make \$200,000 your first year. See the territory agreement for the terms & conditions.

Marketing & Sales

There are many less than ethical people trying to copy our business brokerage opportunity model. Our processes have been copied often since 2001. And while imitation is the best form of flattery, we know that these others are trying to piggyback our success. While they think offering turnkey brokerages for less will compete with us, they do not have any of the advanced systems that make NAABB unique.

BEWARE OF THE OLD SCHOOL

The business brokerage industry is filled with old school business brokers who have resisted the trend to change and adapt to the digital and social media ages. Too many business buyers and sellers are forced to hire an old school business broker and hope for the best. Unfortunately, more times than not, the best does not come. The practice of using BizBuySell and classified newspaper ads as their primary source of marketing is archaic and misses out on today's target audiences. Yes, BizBuySell is still a great marketing tool however it is not the only tool brokers should be using.

THE OLD SCHOOL BROKERAGE IS GONE

This massive business brokerage is so far advanced from the competition that we hesitate to call it a business brokerage at all. With exclusive licensing to industry's only mobile app coupled with vast use of digital and social media, this business brokerage has no peer in the industry.

THE NEW SCHOOL OF BROKERAGE

- Envoyz app / social media platform (www.envoyzbusiness.com)
- Market Share Acquisition Group (www.marketshareacquisition.com)
- Referrals from clients / attorneys / accountants / realtors
- Multiple locally optimized web sites
- 100 nationally optimized industry web sites
- Video library in NAABB's YouTube Channel and YouTube TV
- Podcast library of recorded and live podcasts
- Digital / press release distribution
- Becoming local media's source

TURNKEY BUSINESS BROKERAGE

The individual Territory Owner purchase price includes...

- Unlimited ongoing seller leads development without cold calling
- Unlimited buyer leads development and business for sale postings
- Three-day training in your home area with Scott Radin & Kathy Schmeltzer
- Comprehensive support (including mobile app) and ongoing training
- Exclusive rights to the Envoyz app in your territory (www.envoyzbusiness.com)
- Prequalification and financing of business buyers (www.acquirion.com)
- Access to 2,500+ professional buyers of bigger businesses (www.pbbn.biz)
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- YouTube Channel platform and YouTube TV inclusion
- Podcast development and management
- Yearly conference (April 26-27 2019 in Biloxi MS)

Milestones & Metrics

Milestones Table

Milestone	Due Date	Details
NAABB Business For Sale TV Channel	May 01, 2019	Launch Date
NAABB podcast Channel	May 01, 2019	Launch Date
Annual Conference	April 27, 2019	Biloxi MS

OPERATIONS

This business can be operated from a home office. All meetings are done at the owners place of business or third party venue.

Company

The North American Alliance of Business Brokers LLC s a licensed LLC in New York State consisting of Scott Radin and Kathy Schmeltzer.

Management team

NAABB Founder and CEO Scott Radin is known internationally as a business brokering leader and his leadership has made NAABB the place to go to sell a business in a confidential manner to qualified buyers. At NAABB, all of our brokers work every day because they want to get their seller clients to closing.

NAABB Vice President and COO Kathy Schmeltzer became a corporate partner in 2018 and still maintains a successful business brokerage in New Mexico. She has 22+ years sales and customer service experience.

NAABB Social Media Director Sarah Odien is a marketing expert with a BA from Niagara University NY with subsequent experience working for Disney World and the Automobile Association of America (AAA)

NAABB Envoyz / IT Director Anna Radin has been around the business brokerage environment since 2001 with experience in web based services, mobile app development and automated telemarketing systems.

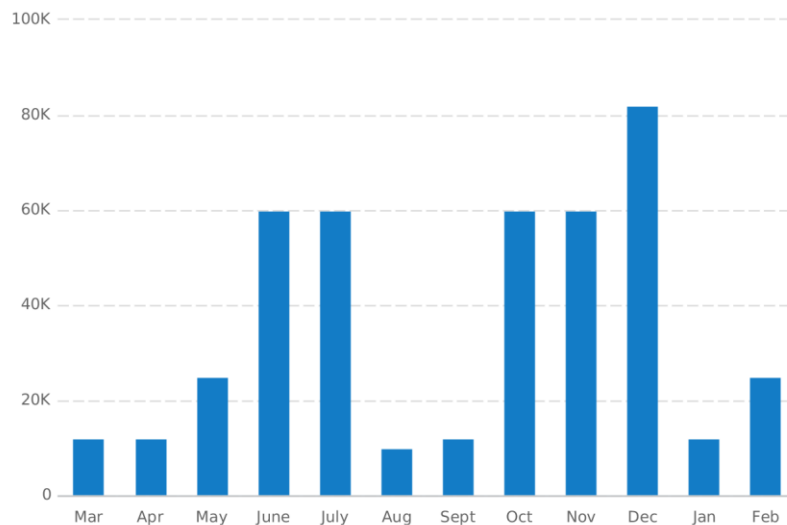
REFERENCES

If you would like to contact some current brokers - references of brand new / experienced. Please do not ask how much they make or anything to do with their individual numbers as they are independent brokers and their personal info is proprietary unless they offer it up. They agree to speak to the program / training / support and marketing systems.

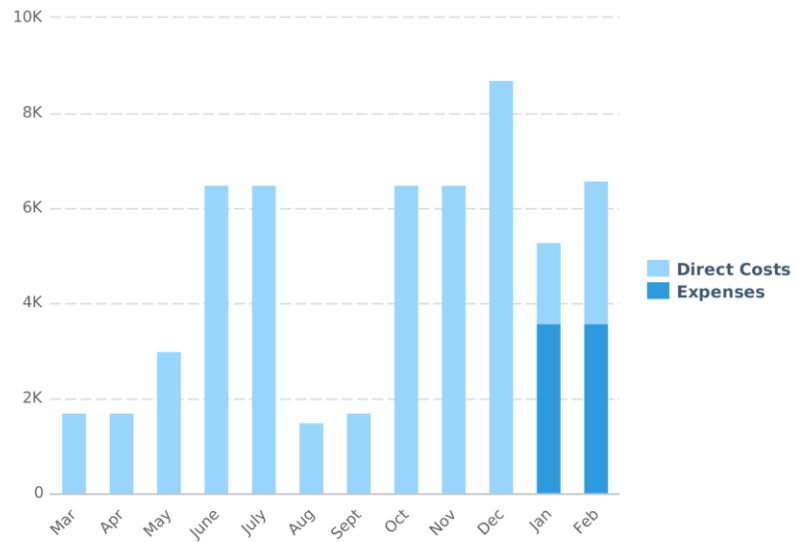
- Lee Gettling, Orlando Broker – lee@transglobalbusinessalliance.com
- Al Misale, Tampa Broker Owner – al@misaleinc.com
- Cameron Kolb, Denver Broker Owner – cameron@rockymountainbusinessalliance.com
- Clark Stricklin, Fort Worth Broker Owner – clark@stricklingroup.biz
- Michael Martin, Dallas Broker Owner – michael@texasbusinessalliance.biz Financial Plan

Forecast

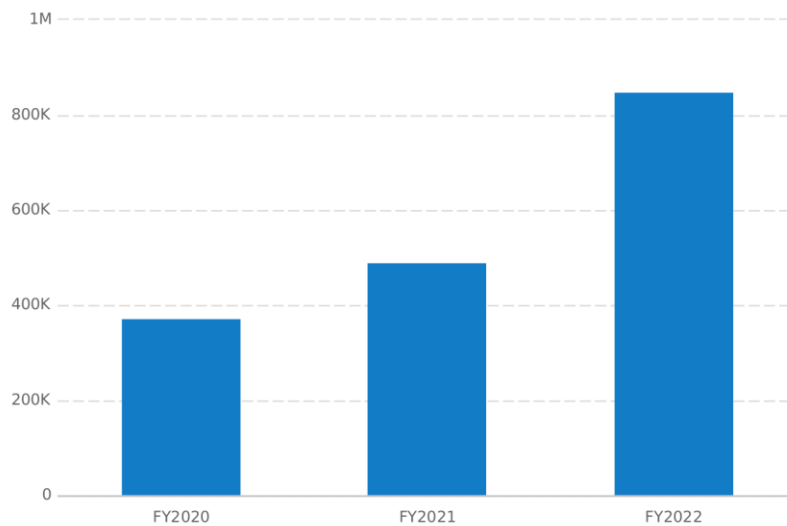
Revenue by Month



Expenses by Month



Net Profit (or Loss) by Year



Financing

AVAILABE FUNDS

100% unsecured financing by a third party is available to those who qualify.

SOURCES OF FUNDS

SoFi lending

Guidant Financial

Statements

Projected Profit and Loss

	FY2020	FY2021	FY2022
Revenue	\$430,000	\$600,000	\$1,000,000
Direct Costs	\$49,000	\$66,000	\$106,000
Gross Margin	\$381,000	\$534,000	\$894,000
Gross Margin %	89%	89%	89%
Operating Expenses			
Salaries & Wages	\$6,000	\$36,000	\$36,000
Employee Related Expenses	\$1,200	\$7,200	\$7,200
Total Operating Expenses	\$7,200	\$43,200	\$43,200
Operating Income	\$373,800	\$490,800	\$850,800
Interest Incurred			
Depreciation and Amortization			
Income Taxes	\$0	\$0	\$0
Total Expenses	\$56,200	\$109,200	\$149,200
Net Profit	\$373,800	\$490,800	\$850,800
Net Profit / Sales	87%	82%	85%

Projected Balance Sheet

	FY2020	FY2021	FY2022
Cash	\$373,800	\$864,600	\$1,715,400
Accounts Receivable	\$0	\$0	\$0
Inventory			
Other Current Assets			
Total Current Assets	\$373,800	\$864,600	\$1,715,400
Long-Term Assets			
Accumulated Depreciation			
Total Long-Term Assets			
Total Assets	\$373,800	\$864,600	\$1,715,400
Accounts Payable	\$0	\$0	\$0
Income Taxes Payable	\$0	\$0	\$0
Sales Taxes Payable	\$0	\$0	\$0
Short-Term Debt			
Prepaid Revenue			
Total Current Liabilities	\$0	\$0	\$0
Long-Term Debt			
Total Liabilities	\$0	\$0	\$0
Paid-In Capital			
Retained Earnings		\$373,800	\$864,600
Earnings	\$373,800	\$490,800	\$850,800
Total Owner's Equity	\$373,800	\$864,600	\$1,715,400
Total Liabilities & Equity	\$373,800	\$864,600	\$1,715,400

Projected Cash Flow Statement

	FY2020	FY2021	FY2022
Net Cash Flow from Operations			
Net Profit	\$373,800	\$490,800	\$850,800
Depreciation & Amortization			
Change in Accounts Receivable	\$0	\$0	\$0
Change in Inventory			
Change in Accounts Payable	\$0	\$0	\$0
Change in Income Tax Payable	\$0	\$0	\$0
Change in Sales Tax Payable	\$0	\$0	\$0
Change in Prepaid Revenue			
Net Cash Flow from Operations	\$373,800	\$490,800	\$850,800
Investing & Financing			
Assets Purchased or Sold			
Investments Received			
Change in Long-Term Debt			
Change in Short-Term Debt			
Dividends & Distributions			
Net Cash Flow from Investing & Financing			
Cash at Beginning of Period	\$0	\$373,800	\$864,600
Net Change in Cash	\$373,800	\$490,800	\$850,800
Cash at End of Period	\$373,800	\$864,600	\$1,715,400

Appendix

Profit and Loss Statement (With monthly detail)

Business Brokerage For Sale Summary

FY2020	Mar '19	Apr '19	May '19	June '19	July '19	Aug '19	Sept '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Total Revenue	\$12,000	\$12,000	\$25,000	\$60,000	\$60,000	\$10,000	\$12,000	\$60,000	\$60,000	\$82,000	\$12,000	\$25,000
Total Direct Costs	\$1,700	\$1,700	\$3,000	\$6,500	\$6,500	\$1,500	\$1,700	\$6,500	\$6,500	\$8,700	\$1,700	\$3,000
Gross Margin	\$10,300	\$10,300	\$22,000	\$53,500	\$53,500	\$8,500	\$10,300	\$53,500	\$53,500	\$73,300	\$10,300	\$22,000
Gross Margin %	86%	86%	88%	89%	89%	85%	86%	89%	89%	89%	86%	88%
Operating Expenses												
Salaries and Wages											\$3,000	\$3,000
Employee Related Expenses											\$600	\$600
Total Operating Expenses											\$3,600	\$3,600
Operating Income	\$10,300	\$10,300	\$22,000	\$53,500	\$53,500	\$8,500	\$10,300	\$53,500	\$53,500	\$73,300	\$6,700	\$18,400

Business Brokerage For Sale Summary

Interest Incurred												
Depreciation and Amortization												
Income Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Expenses	\$1,700	\$1,700	\$3,000	\$6,500	\$6,500	\$1,500	\$1,700	\$6,500	\$6,500	\$8,700	\$5,300	\$6,600
Net Profit	\$10,300	\$10,300	\$22,000	\$53,500	\$53,500	\$8,500	\$10,300	\$53,500	\$53,500	\$73,300	\$6,700	\$18,400
Net Profit / Sales	86%	86%	88%	89%	89%	85%	86%	89%	89%	89%	56%	74%

Business Brokerage For Sale Summary

	FY2020	FY2021	FY2022
Total Revenue	\$430,000	\$600,000	\$1,000,000
Total Direct Costs	\$49,000	\$66,000	\$106,000
Gross Margin	\$381,000	\$534,000	\$894,000
Gross Margin %	89%	89%	89%
Operating Expenses			
Salaries and Wages	\$6,000	\$36,000	\$36,000
Employee Related Expenses	\$1,200	\$7,200	\$7,200
Total Operating Expenses	\$7,200	\$43,200	\$43,200
Operating Income	\$373,800	\$490,800	\$850,800
Interest Incurred			
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Income Taxes	\$0	\$0	\$0
Total Expenses	\$56,200	\$109,200	\$149,200
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Balance Sheet (With Monthly Detail)

Business Brokerage For Sale Summary

FY2020	Mar '19	Apr '19	May '19	June '19	July '19	Aug '19	Sept '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Cash	\$10,300	\$20,600	\$42,600	\$96,100	\$149,600	\$158,100	\$168,400	\$221,900	\$275,400	\$348,700	\$355,400	\$373,800
Accounts Receivable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Inventory												
Other Current Assets												
Total Current Assets	\$10,300	\$20,600	\$42,600	\$96,100	\$149,600	\$158,100	\$168,400	\$221,900	\$275,400	\$348,700	\$355,400	\$373,800
Long-Term Assets												
Accumulated Depreciation												
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Business Brokerage For Sale Summary

Accounts Payable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Income Taxes Payable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Sales Taxes Payable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Short-Term Debt												
Prepaid Revenue												
Total Current Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Long-Term Debt												
Total Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Paid-In Capital

Retained Earnings

Business Brokerage For Sale Summary

Earnings	\$10,300	\$20,600	\$42,600	\$96,100	\$149,600	\$158,100	\$168,400	\$221,900	\$275,400	\$348,700	\$355,400	\$373,800
Total Owner's Equity	\$10,300	\$20,600	\$42,600	\$96,100	\$149,600	\$158,100	\$168,400	\$221,900	\$275,400	\$348,700	\$355,400	\$373,800
Total Liabilities & Equity	\$10,300	\$20,600	\$42,600	\$96,100	\$149,600	\$158,100	\$168,400	\$221,900	\$275,400	\$348,700	\$355,400	\$373,800

Business Brokerage For Sale Summary

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Short-Term Debt			
Prepaid Revenue			
Total Current Liabilities	\$0	\$0	\$0
Long-Term Debt			
Total Liabilities	\$0	\$0	\$0

Business Brokerage For Sale Summary

Paid-In Capital

Retained Earnings \$373,800 \$864,600

Earnings \$373,800 \$490,800 \$850,800

Total Owner's Equity **\$373,800** **\$864,600** **\$1,715,400**

Total Liabilities & Equity **\$373,800** **\$864,600** **\$1,715,400**

Cash Flow Statement (With Monthly Detail)

Business Brokerage For Sale Summary

FY2020	Mar '19	Apr '19	May '19	June '19	July '19	Aug '19	Sept '19	Oct '19	Nov '19	Dec '19	Jan '20	Feb '20
Net Cash Flow from Operations												
Net Profit	\$10,300	\$10,300	\$22,000	\$53,500	\$53,500	\$8,500	\$10,300	\$53,500	\$53,500	\$73,300	\$6,700	\$18,400
Depreciation & Amortization												
Change in Accounts Receivable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Change in Inventory												
Change in Accounts Payable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Business Brokerage For Sale Summary

Change in Income Tax Payable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Change in Sales Tax Payable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Change in Prepaid Revenue												
Net Cash Flow from Operations	\$10,300	\$10,300	\$22,000	\$53,500	\$53,500	\$8,500	\$10,300	\$53,500	\$53,500	\$73,300	\$6,700	\$18,400

Investing & Financing

Assets Purchased or Sold

Investments Received

Business Brokerage For Sale Summary

Change
in Long-
Term
Debt

Change
in Short-
Term
Debt

Dividend
&
Distributi
ons

**Net Cash
Flow from
Investing
&
Financing**

Cash at Beginning of Period	\$0	\$10,300	\$20,600	\$42,600	\$96,100	\$149,600	\$158,100	\$168,400	\$221,900	\$275,400	\$348,700	\$355,400
Net Change in Cash	\$10,300	\$10,300	\$22,000	\$53,500	\$53,500	\$8,500	\$10,300	\$53,500	\$53,500	\$73,300	\$6,700	\$18,400
Cash at End of Period	\$10,300	\$20,600	\$42,600	\$96,100	\$149,600	\$158,100	\$168,400	\$221,900	\$275,400	\$348,700	\$355,400	\$373,800

Business Brokerage For Sale Summary

	FY2020	FY2021	FY2022
Net Cash Flow from Operations			
Net Profit	\$373,800	\$490,800	\$850,800
Depreciation & Amortization			
Change in Accounts Receivable	\$0	\$0	\$0
Change in Inventory			
Change in Accounts Payable	\$0	\$0	\$0
Change in Income Tax Payable	\$0	\$0	\$0
Change in Sales Tax Payable	\$0	\$0	\$0
Change in Prepaid Revenue			
Net Cash Flow from Operations	\$373,800	\$490,800	\$850,800
Investing & Financing			
Assets Purchased or Sold			
Investments Received			
Change in Long-Term Debt			
Change in Short-Term Debt			
Dividends & Distributions			
Net Cash Flow from Investing & Financing			
Cash at Beginning of Period	\$0	\$373,800	\$864,600

Business Brokerage For Sale Summary

Net Change in Cash	\$373,800	\$490,800	\$850,800
Cash at End of Period	\$373,800	\$864,600	\$1,715,400
